

Stepping Stones Rejections

Stepping Stones – round 3

Summary of Rejected Applications

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
<u>Stepping Stones</u>				
13605 BIGKID Foundation	We are requesting funding to develop our capacity and capability to put out social investment bonds, measure our impact and build our theory of change.	A charity offering sports, leadership and mentoring services to 11-25 yr olds in Lambeth and with established links to statutory agencies. This is a well articulated proposal to move beyond grant reliance, but is judged to be very ambitious. There is insufficient detail how the organisation might be suitable for social investment.	£50,000	TW Lambeth
13601 Cancer Recovery Foundation UK	£50,000 over 9 months, using consultants to develop the business model and create the programme infrastructure needed to pilot our cancer survivor telephone support groups.	The proposed work contains no real link to social investment or to the aims of Stepping Stones.	£50,000	TW Camden
13589 Cardboard Citizens	To address a recognised sector gap, CC is seeking funding to develop two bespoke corporate training programmes - Health & Safety (H&S) and Mental Health.	An application from a previous Stepping Stones grantee to build on the work funded through the Capacity Building strand. The proposed work, to develop corporate training programmes in health & safety and mental health seem very challenging. The application does not present a clear role for social investment in the coming months.	£42,979	TW Tower Hamlets

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13565 Caritas Anchor House	Funding our newly formed Business Service Unit to promote sustainable growth, Quality Assurance and Data Monitoring mechanisms as we consider the use of Social Finance.	The proposed work does not fit sufficiently well with the aims of the Stepping Stones Fund because it has very little bearing on social investment. Funds are requested to develop the charity's Business Service Unit which will work on sustainable growth, quality assurance and data monitoring across the organisation. Although the application mentions a couple of times that the work may ultimately make Caritas Anchor House more investible, this is not explored fully and would be difficult to monitor in the lifetime of a grant.	£50,000	TW Newham
13603 CHANCE UK	Chance UK's Quality and Evaluation Manager (QEM)	The link to social investment as part of their future plans is insufficiently strong.	£48,000	TW Islington
13599 Church of England's Children's Society	We aim to develop and pilot a new model (operational, business and partnership) to create improved social outcomes for young women in gangs in London.	Although the project management described is good, the possible link to social investment is weak, and there is a lack of detail as to what would actually happen and what the next steps would be. Similar material was presented in the previous, unsuccessful, application and there is little evidence the charity has made progress since then.	£49,945	TW Islington

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13594 CTRC Community Interest Company	To fund the purchase of a property for disabled people.	Stepping Stones would be one of several funders and it is not clear how the financial package works as a whole or how the impact of the grant could be monitored.	£150,000	TW Hillingdon
13595 Cultivate London	CL is seeking human, financial and strategic capacity building support to develop our social enterprises, access social investment and scale our impact and income.	Overall, a promising proposal but the work requires the recruitment of several new staff members which seems ambitious.	£50,000	TW Ealing
13576 Dallaglio Foundation	To pilot a formalised year of 1-1 mentoring to the existing RugbyWorks programme, ensuring YP are better placed to achieve sustained education, employment or training.	Funds sought to pilot a 1-1- mentoring scheme to supplement their existing RugbyWorks programme. Although the programme and the overall approach of the organisation are both well-described, the request to Stepping Stones has no pathway to social investment.	£75,000	TW Tower Hamlets
13571 Disablement Association of Barking & Dagenham (DABD)	Piloting a Recruitment and Temping Agency matching job-seekers with 3rd sector jobs and careers and supporting 3rd sector groups' personnel recruitment [as a commercial venture].	The project proposal is insufficiently detailed and there is too little evidence of the applicant's expertise to run a successful pilot. It is unclear whether plans to sustain the service are realistic.	£49,811	TW Barking & Dagenham

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13567 Engineers Without Borders UK	To provide human and financial support for the modelling of financially sustainable membership structures that can provide a resilient income stream.	Whilst the project is well-described it contains no real link to social investment or to the aims of the Stepping Stones Fund. In addition, the organisation's international focus would make London benefit hard to determine.	£45,000	TW Lambeth
13578 Family Action	A brave and bold new approach to anti-radicalisation in Newham and Tower Hamlets offering early intervention to families using school-based support and Family Group Conferences.	The proposed work contains no specific link to social investment or foreseeable pathway to social investment.	£70,000	TW Islington
13579 Futureversity	"Vacation Education -- helping to make summers count for every young person"	It is unclear how the organisation will test social investment readiness, and there is judged to be insufficient evidence of paying customers to make social investment a realistic future option.	£42,000	TW Tower Hamlets
13602 Global Action Plan	We wish to test out an alternative revenue generating model based on empowering employees to reduce the environmental impact of the City of London.	GAP wishes to test out revenue generation via licence fees for environmental champions but it is unclear that there is any potential progression to social investment from the proposed work.	£37,500	TW Camden

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13580 GNB Charitable Foundation known as the Humanity Fund	The development and piloting of Global Noticeboard to homeless clients to evidence the efficacy of the model and enable access to sources of Social Finance	A laudable project to develop a commercial operation that will generate revenue for organisations working to address homelessness. The applicant has very low turnover and City Bridge Trust / UBS would effectively become its sole funders which is not permitted by the Trust's eligibility criteria.	£50,000	TW Newham
13637 Grenfell Housing Association	Funding is requested to mitigate against any shortfall or unaffordable element in the amount required to purchase residential properties for the benefit of our clients	An incomplete application from an organisation seeking grant finance to lower the loan-to-value for a mortgage on 3 properties with 19 bed-spaces valued at £1m. The application does not contain a proper budget or project proposal.	£1	TW Merton
13631 Groundwork London	Building capacity to enhance social investment readiness by establishing robust quality and performance management systems, to improve evidencing the overall impact of revenue generating programmes.	The applicant seeks funding to develop its quality and performance management systems. Whilst the rationale for the proposed work is clear the link to social investment is tangential.	£49,950	TW Lambeth
13548 Haringey Sports Development Trust	To establish a Fitness and wellbeing programme in schools to deal with obesity and Health issues that can be delivered across London.	There is no real evidence of a route from the proposed work to social investment.	£42,936	TW Haringey

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13583 High Trees Community Development Trust	To support High Trees in the implementation of our business plan and development of new products and services to support the sustainability of the organisation.	It is not clear what role social investment might play in the organisation's future and the proposal is not judged to fit sufficiently well with the priorities for Stepping Stones.	£49,460	TW Lambeth
13604 International Debate Education Association UK	IDEA's vision is to fuel the power of persuasion for young people with its weekly World Debate Club programme.	A general capacity building request with no specific link to social investment readiness.	£47,380	TW Camden
13596 Kingston Carers Network	The funding would enable us to renovate our community building to develop an income stream and serve the needs of disabled people and carers.	A capital request (which is outside the scope of Stepping Stones Fund) towards refurbishment of the organisation's new centre.	£50,000	TW Kingston
13538 Law for Life: The Foundation for Public Legal Education	To support a blended pilot and capacity building stage to take our online legal information products and services to market as a 'freemium' model.	The link between the proposed work and social investment is not drawn in any detail.	£50,000	TW Hackney
13610 Livability	To provide support for disabled and disadvantaged people to be in a positive place in their lives and run successful businesses.	The proposed work contains no link to social investment in the immediate or longer-term.	£49,431	TW Greenwich

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13529 London School of Mosaic	To establish the London School of Mosaic and its social mission to make neighbourhoods more attractive and safe.	The link between the proposed work and raising social investment is insufficiently strong.	£48,672	TW Lambeth
13618 Media Trust	To test and pilot our new business model of increasing sustainable income from the media industry.	It is not clear that the applicant is on a journey towards social investment or whether revenue generation through fee income will be sufficient.	£35,000	TW Hammersmith & Fulham
13629 Migrants Resource Centre	To create the infrastructure to support the growth of our fee paying immigration advice service.	The applicant wants to create the infrastructure to support the growth of their fee paying immigration advice service. MRC has already piloted this work and can grow it (the request to Stepping Stones is for funds towards the costs of a Business Development Manager). Although this is well presented there is no role for social investment in the proposed work.	£50,000	TW Westminster
13632 Nubian Life Resource Centre	To enable Nubian Life to safeguard the provision of culturally appropriate services through diversifying the range of services offered for African Caribbean communities.	The link between the proposed work and social investment is not fully articulated.	£30,000	TW Hammersmith & Fulham

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13588 Passage 2000	The running of a conference space social enterprise in our main building	The proposed work does not appear to require any social investment in its future development. Passage 2000 wants to develop a social enterprise venue and, after the pilot period, cover costs from hire receipts.	£40,000	TW Westminster
13598 Peter Bedford Housing Association	To build enterprising capacity across PBHA's "Enterprising People" project, enabling people experiencing vulnerabilities to build their self confidence and skills so they can reach independence.	The role of social investment in the proposed work is insufficiently clear, and it appears possible for the organisation to grow the enterprise services by reinvesting surplus.	£50,000	TW Hackney
13590 Prosper 4 Business CIC	We are asking for £50,000 to employ prisoners inside jails to make products for retail sale - helping them with new skills and into employment.	The bulk of the request (£30k) is for raw materials (i.e. capital) and therefore falls outside the scope of the Stepping Stones Fund. In addition, there is less evidence of market for the product than we would ideally see.	£50,000	TW Lambeth
13558 Protege DNA Ltd	To increase organisational capacity for revenue generation and develop our business model, brand, market positioning and USP as specialist gallery training divergent, disadvantaged young people.	A Brentford-based organisation providing disadvantaged young people with tailored learning opportunities. The applicant currently runs Protégé Gallery as an exhibition-only space, but sees potential to generate revenue from sale of goods. It is unclear whether they'd need investment given the Gallery is already established, and since Protege has a small turnover, debt would represent a significant balance sheet risk. Organic growth might be preferable.	£26,800	TW Richmond

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13628 Rainmaker Foundation	To launch a virtual accelerator programme that builds a foundation of innovation and growth for small charities and social enterprises.	The proposal submitted is very brief and contains no explicit or implicit link to social investment.	£35,000	TW Tower Hamlets
13556 Raw Material Music and Media Education Limited	To free up the CEO to deliver a social investment action plan by putting in place a Head of Operations	Whilst the proposed development plans are clear and sensible there is no real link to social investment or to the aims of the Stepping Stones Fund.	£44,955	TW Lambeth
13612 Ripe Enterprises Limited	Support to grow the impact of the organisation and increase it's fee earning capacity through a sustainable business model.	A charity providing employment and skills services to the local community in and around the Old Kent Road. The organisation faces high demand for services and wishes to produce a Business Development and Growth Plan which will help them approach social investors. However, the proposed costs are expected to be much higher than presented to Stepping Stones and it is unclear why the applicant's next step would be social investment when grant finance appears more suitable.	£45,000	TW Southwark
13611 Royal Courts of Justice Citizens Advice Bureau	To devise an income generation model for Time Together including expansion to supervised contact and extending access to East and West London family courts.	The link between the proposed work and social investment readiness is insufficiently strong, and the lack of involvement from a social finance specialist during the project period also raises questions about the organisation's progress towards investment readiness.	£48,136	TW Westminster

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13591 Safe Ground	The contribution of core costs towards the scaling up, delivery and validation of arts based community programmes to enhance cohesion, engagement, participation and safety.	The route towards social investment is not clear and it does not seem that Stepping Stones is the right programme for it.	£70,000	TW Wandsworth
13627 Safer London Foundation	To develop a training and consultancy trading arm to deliver pan-London services to professionals supporting young people who have experienced violence, vulnerability and exploitation.	The link between the proposed work and social investment is not sufficiently strong and the application is not judged to be fully aligned with the aims of the Stepping Stones Fund.	£49,434	TW Southwark
13606 SPID Theatre Company	A Step Up for SPID will achieve strategic organisational change, improving our resilience, management of Kensal House estate's community rooms and engagement through community activities.	The proposed work contains no link to social investment and is therefore not sufficiently well-aligned with Stepping Stones.	£45,000	TW Kensington & Chelsea
13617 The Brightside Trust	Our request is for a £50k contribution towards the salary and on-costs for a Social Impact Analyst for an 18 month period.	Although social investment is mentioned in the proposal it doesn't seem a strong fit with the proposed work. In addition, the organisation has already had funding for impact analysis from the Social Investment Business' Impact Readiness Fund, so it is unclear what additional benefit Stepping Stones might provide.	£49,998	TW Southwark

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13572 The London Learning Foundation	The project is to formulate a strong proposal on the viability of a vocationally focussed free school/academy in South London	The applicant wants to explore the viability of a vocationally focused free school / academy and, through the grant, produce a report on its feasibility. It's not clear what role, if any social investment would have after the report is available.	£49,400	TW Croydon
13539 The Sustainable Home Survey Company	Test an innovative and cost-efficient model in order to identify fuel poverty at the household level and assess the impacts on health and well-being.	An interesting proposal to use public data to identify households at risk of fuel poverty. However, it is unclear what role, if any, social investment might play in the applicant's future plans.	£49,950	TW Southwark
13585 Timebank	To refine and promote our mentoring model to Social Investors and Clinical Commissioning Groups, to ensure its long-term sustainability through services.	The planned role of social investment is insufficiently clear. The application is similar to a previous, unsuccessful, submission and it is unclear the organisation has made any progress with the project idea since that previous Stepping Stones round.	£47,996	TW Camden
13623 Toucan Employment	To enable us to continue providing our necessary services without the need for recurrent local authority contract funding.	There is no link to social investment in the proposal.	£35,000	TW Southwark

Ref & Organisation	Purpose	Reason for Recommendation for Rejection	Amount Requested	Grants Officer & Area
13620 UnLtd, the Foundation for Social Entrepreneurs	To move away from grant dependency and to create a robust revenue generating model for UnLtd Ventures	An under-developed proposal with insufficient detail to progress to the next application round.	£50,000	TW Islington
13555 UpRising	To enable One Million Mentors to pilot a revenue model which could self-finance the recruitment and training of a million mentors in the UK.	The route from the proposed work to social investment is unclear. The revenue projection submitted as part of the proposal shows corporate sponsorship but no loan finance. The proposed work includes activities outside of London which Stepping Stones cannot fund.	£50,000	TW Tower Hamlets
13626 Urban Orchard Project Ltd	This funding will develop our capacity to take on social investment, particularly for a future phase of our new juice/cider social enterprise.	The proposal is insufficiently detailed and does not make clear that the work is achievable in the project timeframe.	£50,000	TW Islington
13622 Westminster Drug Project (WDP)	To enable us to employ a Specialist Business Development Officer to assess the feasibility of utilising social investment to finance our "Recovery In Action" programmes.	The project period is only described at a high level and, given the organisation's reserves, self-funding is realistic.	£48,036	TW Camden
<i>Total Stepping Stones (47 items)</i>			£1,886,566	
Grand Totals (47 items)			£1,886,566	